



ALTERNATIVE
**BUSINESS
FINANCE**
BROKERS

NAVIGATING THE FUNDING MAZE

Alternative Business Finance Brokers Limited

Alternative Business Finance Brokers have expert knowledge of the complex business finance market and will match your business to the most appropriate finance provider. Our founders have decades of real life experience in advising hundreds of Irish SME's to develop & grow. We have the ability to overcome the challenges that businesses experience with traditional lenders, by streamlining the application process, securing timely decisions and enabling rapid drawdown of funds.

Our objective is to secure the most competitive finance solution for your business and to ensure that the flexibility exists to extend that facility over time if required. We work in partnership with our clients by understanding their short, medium and long term growth plans and helping them to identify their funding needs along that journey.

Our bespoke process has been developed to ensure the least amount of friction for your business. Once we receive the required documentation from you, we will develop the finance application on your behalf and address any queries that the finance providers may have when assessing it.

With over 20 business finance providers operating in the Irish market, we will present your finance application to those providers with the greatest appetite for lending into your industry and that offer the most appropriate finance products.

McConnell Business Hall,
Strandfield Business Park,
Rosslare Road, Wexford, Ireland

Directors:
Tony Ennis
Karl Fitzpatrick

alternativefinance.ie
Phone: +353 (0) 53 9184712
Company Registration Number: 706478



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Our current finance product range includes:

**ACQUIRING EQUIPMENT
& ASSETS**

**BUSINESS PREMISES
MODERNISATION OR
ACQUISITION**

**MATCH FUNDING
GRANTS ETC**

**INVOICE
DISCOUNTING**

**TRADE
FINANCE**

**LEASING
HP**

**TERM
LOANS**

**SHORT-TERM
FINANCE**

**BUSINESS
ACQUISITION**

**CASH-FLOW FOR HOLDERS
OF STATE CONTRACTS**

**DEVELOPMENT
GROWTH FUNDING**

**OTHER BUSINESS
FINANCE REQUIREMENTS**

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SBCI Energy Efficiency Loan Scheme (EELS)

In July 2022 The Government through the Strategic Banking Corporation of Ireland (SBCI) launched the Energy Efficiency Loan Scheme (EELS). The purpose of the €150m EELS scheme is to support eligible SMEs to invest in energy efficient assets that will improve their energy efficiency and support the national objective of the Government's Carbon Action Plan. The launch of EELS makes available superior finance for businesses wishing to invest in this area. Our dedicated EELS business development executive, **Roger Byrne** roger@alternativefinance.ie is always available to you and your clients to advise how best to secure rapid funding under the scheme.

The features of the EELS loan include:

- Loans from €10,000 to a maximum of €150,000 per borrower.
- Loan terms of between 1 to 10 years, depending on the purpose of the loan.
- Loans may be secured by the asset being funded only. Personal guarantees are not permitted.
- Loans may only be used for the purposes of upgrading the energy efficiency of the enterprise.

To be eligible for inclusion, the asset to be financed must be listed on the SEAI's Triple E Product Register 3 (register of energy efficient equipment). Allowable Loan types include Term Loans, Hire Purchase and Asset Finance products.

Who can apply for a loan?

- Micro, small or medium-sized enterprises which employ fewer than 250 persons; and
- Have an annual turnover not exceeding EUR 50 million, and/or an annual balance sheet total not exceeding EUR 43 million.



Our Streamlined Process

1

Tell us what you need

[Contact us and let us know your requirements. Click here to contact us](#)

2

Indicative quote

We'll review your requirements, advise on documentation required, and gather terms from various lenders.

3

Accept terms

Accept the terms you are happy with and sign paperwork.

4

Funds released

Once everything's approved, the process will then be completed by releasing funds and making the facility live.



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The Directors of Alternative Business Finance Brokers have decades of real world experience in Business, Enterprise Development, and Business Finance.

Tony Ennis

Tony is a renowned Management Consultant and Founder of Advisory Ireland, a boutique business advisory. For over 33 years, Tony has advised clients of state agencies such as Failte Ireland, Enterprise Ireland, Local Enterprise Offices and Local Development Companies. Tony is a Certified Management Consultant (CMC) and a Fellow of the Institute Of Management Consultants and Advisers in Ireland.

Karl Fitzpatrick

Karl Fitzpatrick is a successful and highly connected entrepreneur. Apart from leading Chevron College, one of Ireland's leading e-learning providers, he operates a number of successful international franchise brands in Ireland. A director of Chambers Ireland and the Irish Franchise Association, Karl has also presented South East Radio's flagship business programme 'Business Matters' for the past 10 years. With a commitment to lifelong learning, Karl is has recently completed and been awarded a Law Degree by UCC.